

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 01412 080714Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----013378 081236Z /15
R 080700Z MAR 78
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 6672

UNCLAS TAIPEI 1412

E.O. 11652: N/A
TAGS: BPRO, TW
SUBJECT: FOREIGN LICENSING OPPORTUNITY: INTERNATIONAL
CONSTRUCTION PRODUCTS RESEARCH, INC. (ICPR);
OPPORTUNITY NO.: 9-77-011

REF : STATE A-3934 DATED SEPT. 26, 1977

1. EMBASSY HAS BEEN APPROACHED BY KUO SEN ENTERPRISE CO., LTD. (WTDR IN PREPARATION) TO SEEK LIAISON WITH ICPR FOR CAPTIONED INQUIRY. KUO SEN, ESTABLISHED IN 1957 AND CAPITALIZED AT US\$80,000, IS A MEDIUM-SIZED CONGLOMERATE, CONSISTING OF CHEMICAL PLANT, TIMBER MILL AND TRADING COMPANY. IT HAS ACTED AS SOLE AGENT FOR KONISHI CO. (JAPAN) FOR TWO DECADES SELLING CONCRETE CHEMICALS AND ADHESIVES IN TAIWAN. ITS CHEMICAL PLANT PRODUCES SYNTHETIC RESIN AND RELATED CHEMICAL PRODUCTS FOR DOMESTIC MARKET. ITS SALES VOLUME HAS REPORTEDLY REACHED US\$1 MILLION PER ANNUM.

2. THE LOCAL FIRM IS INTERESTED IN LICENSING ARRANGEMENT FOR THE PRODUCTION OF FIVE STAR GROUT IN TAIWAN. INITIALLY, THE FIRM PLANS TO MARKET THE LICENSED PRODUCT THROUGH ITS WELL-ORGANIZED SALES NETWORK WHICH ENCOMPASSES ALL OF TAIWAN. THE LOCAL FIRM BELIEVES THAT THIS TYPE OF PRODUCT WILL HAVE WIDE RANGE OF USERS INCLUDING THE RAPIDLY-GROWING PETROCHEMICAL INDUSTRY, STATE-OWNED POWER
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TAIPEI 01412 080714Z

COMPANY, RAILWAY, FREEWAY, HARBORS, FERTILIZER INDUSTRY AND STEEL MILL.

3. KUO SEN HAS WRITTEN TO STANLEY LEWIS, VP OF INTERNATIONAL CONSTRUCTION PRODUCTS RESEARCH, INC., DIRECTLY FOR CLARIFICATION OF PROPOSAL SINCE SOME LOCAL FIRM IS ALREADY IMPORTING FIVE STAR GROUT INTO TAIWAN. USDOC

REQUESTED TO CONTACT ICPR DIRECTLY ASAP AS LOCAL FIRM
URGENTLY WISHES TO START THIS LICENSING PROJECT AT A
EARLIEST POSSIBLE DATE TO MEET ACUTE LOCAL MARKET DEMAND.
UNGER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TAIPEI01412
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780104-0250
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780390/aaaacysx.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: bce80fcb-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE A-3934
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3398189
Secure: OPEN
Status: NATIVE
Subject: FOREIGN LICENSING OPPORTUNITY: INTERNATIONAL CONSTRUCTION PRODUCTS RESEARCH, INC. (ICPR): OPPORTUNITY NO.: 9-77-011
TAGS: BPRO, TW
To: COM
Type: TE
vdkgvwkey: odbcc://SAS/SAS.dbo.SAS_Docs/bce80fcb-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014